1. Worked with clients and finance companies to find optimal solutions for financing.
2. Negotiated with finance companies for optimal financing opportunities for clients.
3. Worked with clients to provide competitive commercial banking solutions and retail financing plans.
4. Built and deepened productive relationships with prospective and competitive customers to drive sustained growth.
5. Targeted accounts at senior and executive levels and secured funding for future initiatives.
6. Liaised with customers and funding sources to identify and remove roadblocks to business funding.
7. Offered competitive commercial banking solutions and retail financing options.
8. Acted as liaison between customers and funders to increase overall funding by [Number]% and remove financial roadblocks.
9. Worked with clients to develop financial planning strategies and solutions through evaluation of finances.
10. Educated and worked with clients on ROI terms to find accurate solutions.
11. Exceeded goals through effective task prioritization and great work ethic.
12. Handled day-to-day running of [project or department or task], ensuring high levels of productivity and progression.
13. Developed team communications and information for meetings.
14. Worked with [type] customers to understand needs and provide excellent service.
15. Led [type] team in delivery of [type] project, resulting in [result].
16. Maintained excellent attendance record, consistently arriving to work on time.
17. Participated in continuous improvement by generating suggestions, engaging in problem-solving activities to support teamwork.
18. Devoted special emphasis to punctuality and worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.
19. Delivered [product or service] to customer locations within specific timeframes.
20. [Type] hardware proficiency